

Message Text

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51

ACTION EUR-12

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P R 151418Z OCT 74

FM AMEMBASSY WARSAW

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 1720

AMEMBASSY SOFIA

AMEMBASSY VIENNA

AMCONSUL KRAKOW

AMCONSUL POZNAN

UNCLAS WARSAW 6261

COMMERCE FOR BEWT: ABRAHAMSON/THOMISON/LOTARSKI

SOFA FOR ABRAHAMSON

VIENNA FOR EWTC

E.O. 11652: N/A

TAGS: BEXP, ESTC, OTRA, PL(LOTARSKI, S)

SUBJECT: LOTARSKI VISIT TO POLAND AND 1975 POZNAN FAIR

REF: STATE 220586

1. POST WELCOMES PROPOSED VISIT. HOTEL RESERVATIONS
CONFIRMED AT FORUM AS REQUESTED. LETTER MENTIONED
REFTEL NOT RECEIVED AS COB OCT 15.

2. WE UNDERSTAND THAT ABRAHAMSON AND THOMPSON WILL BE
VISITING EASTERN EUROPEAN POSTS DURING PERIOD OF LOTARSKI
TRAVEL. IF COMMERCE CONSIDERS IT DESIRABLE, PARTICULARLY
IN VIEW OF 1975 POZNAN FAIR PLANNING PROBLEMS DESCRIBED
BELOW, WE WOULD WELCOME BRIEF VISIT FROM ABRAHAMSON AND
THOMPSON AS WELL.

3. QUESTIONS WHICH MIGHT USEFULLY BE PURSUED IN WASHINGTON
PRIOR TO DEPARTURE INCLUDE:

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A. TDY ASSIGNMENT OF FISCAL ASSISTANT FOR TDC, AS

REQUESTED IN WARSAW 5088;
B. TDC BUDGET FOR FY 1975;
C. PROPOSALS FOR EXPANSION OF TDC AS DISCUSSED IN ABRAHAMSON/KOPP EXCHANGE OF LETTERS (JULY 17, AUG 27);
D. STATUS OF COMMERCE DECISION TO PARTICIPATE IN POZNAN FAIR, JUNE 1975;
E. STATUS OF CDC CYBER 72 FOR KRAKOW (EXCON)(SEE WARSAW 6233);
F. RECENT CONTACTS BETWEEN FAIRCHILD AND OEA;
G. TRADE MISSION PROGRAM FOR WARSAW FOR REMAINDER OF FY 1975. AS OF NOW, ONLY ONE MISSION IS PROPOSED (MINING EQUIPMENT) AND NONE IS CONFIRMED.

4. A MAJOR QUESTION IS PLANNING FOR US PARTICIPATION IN THE JUNE 1975 POZNAN INTERNATIONAL TECHNICAL FAIR. AS STATED IN WARSAW A-295, AMCONSUL POZNAN HAS PURSUED MATTER OF OBTAINING ADDITIONAL SPACE FOR US EXHIBITION WITH FAIR AUTHORITIES. AT A MEETING WITH CONSUL MALIN ON OCT 11, FAIR DIRECTOR SITAREK OFFERED FOLLOWING SUGGESTIONS:

A. FAIR WILL MAKE EXTERIOR SPACE ADJACENT TO PAVILION 19 AVAILABLE TO USG. THIS SPACE, 676 SQUARE METERS, WAS OCCUPIED IN 1974 BY AUSTRIANS. USG MAY CONSTRUCT ROOF AT OWN EXPENSE TO COVER ALL OR PART OF THIS AREA SO LONG AS DESIGN AND CONSTRUCTION CONFORMS WITH OVERALL POLISH CONCEPT FOR FAIRGROUND DESIGN. SPACE AT SOUTH SIDE OF PAVILION, OCCUPIED IN 1974 BY J I CASE, WILL NOT BE AVAILABLE IN 1975, SINCE A NEW PAVILION WILL BE BUILT COVERING THIS SPOT AND DIRECTLY ADJOINING PAVILION 19.

B. ADDITIONAL OUTSIDE SPACE IS AVAILABLE AT MATEJKI STREET GROUNDS, TWO BLOCKS FROM NORTH ENTRANCE TO MAIN FAIRGROUNDS.

C. USG MAY CONSTRUCT, AT OWN EXPENSE, TWO 10 METER WIDE BALCONIES AT EITHER END OF PAVILION 19, PROVIDING ADDITIONAL 600 SQUARE METERS OF EXHIBIT SPACE. ALTERNATIVELY, USG COULD BUILD BALCONY ALONG WEST WALL, PROVIDING 550 SQUARE METERS, AND REQUIREING ONLY TWO STAIRCASES.

D. USG MAY ENCLOSE SPACE BETWEEN PAVILIONS 18 AND 19. IF SO, FAIR PREFERS THAT PAVILION 18 BE DEMOLISHED AND REBUILT AS PART OF PAVILION 19. RECONSTRUCTION SHOULD PROVIDE 600 SQUARE METERS OF EXHIBIT SPACE, BUT WOULD ALSO FORCE RELOCATION OF OFFICE SPACE, CONFERENCE ROOMS,
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LOUNGE, ETC., AND WOULD REDUCE PARKING AND UNLOADING AREA.

5. SITAREK SAID HE PRESUMED THAT, AS IN 1959, USG WOULD PREFER TO USE OWN SUPERVISORS AND LARGE AMOUNTS OF OWN MATERIAL IN ANY CONSTRUCTION PROGRAM, AND HE THEREFORE PREPARED NO COST ESTIMATES. MALIN REQUESTED, AND SITAREK AGREED TO PROVIDE, COST FIGURES FOR COMPARABLE PROJECTS UNDERTAKE RECENTLY BY OTHER EXHIBITORS.

6. SITAREK STRESSED NEED FOR QUICK DECISION, SAYING THAT IT WILL BE DIFFICULT AT LATE DATE TO MOBILIZE LABOR FORCE FOR ANY MAJOR BUILDING PROJECT. HE ALSO URGED THAT ALL CONSTRUCTION BE UNDERTAKEN AT ONE TIME TO MINIMIZE INTERFERENCE WITH NORMAL OPERATIONS OF THE FAIRGROUNDS.

7. COMMENT: WARSAWS A-295 (SEPT 17, 1974) EXPLAINED THE NEED FOR PROMPT ACTION FROM POINT OF VIEW OF PREPARING A FIRST-CLASS EXHIBITION. SITAREKS COMMENTS, WHICH SEEM TO US TO BE COMPLETELY RESPONSIVE TO OUR REQUESTS, EQUALLY IMPEL US TO REACH A DECISION AS SOON AS POSSIBLE. WE HOPE THAT THE VISIT OF COMMERCE REPRESENTATIVES TO POLAND WILL PERMIT AN ON THE SPOT ANALYSIS OF, AND DECISION ON, THE CHOICES OPEN TO US.
DAVIES

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